

Volunteer Fundraising Manager

A Good Shepherd, Inc.

Gaithersburg, MD

About A Good Shepherd, Inc.

A Good Shepherd, Inc. is an IRS-recognized 501(c)(3) nonprofit organization dedicated to empowering families in Montgomery County, Maryland, who are facing financial hardship. Through our Vehicle Ownership Program, we refurbish and place donated vehicles with carefully vetted families, providing reliable transportation — a critical link to employment, worship, education, and independence. We are guided by the values of Dignity, Generosity, Accountability, and Community.

Position Overview

A Good Shepherd, Inc. is seeking an experienced and skillful Volunteer Fundraising Manager to lead and grow our fundraising efforts. This individual will play a key role in expanding our donor base, strengthening relationships with supporters and partner organizations, and helping secure the resources necessary to sustain and grow our mission throughout Montgomery County.

This is a meaningful opportunity for a fundraising professional or experienced volunteer to make a direct impact on families in need while contributing their expertise to a growing, community-focused organization.

Key Responsibilities

- Develop and implement a comprehensive fundraising strategy, including individual giving, corporate sponsorships, grants, and community fundraising events.
- Identify, cultivate, and steward relationships with individual donors, churches, businesses, and community partners.
- Collaborate with leadership to set fundraising goals and track progress toward annual targets.
- Plan and help execute fundraising campaigns and donor appreciation initiatives.
- Research and pursue grant opportunities, including drafting or supporting grant proposals.
- Support the development of fundraising materials, donation appeals, and recognition communications.
- Coordinate with volunteers and staff to ensure a positive donor experience.
- Track and report on fundraising activities and outcomes.

Qualifications

- Demonstrated experience in fundraising, development, or nonprofit resource mobilization.
- Strong interpersonal and relationship-building skills, with the ability to engage donors, volunteers, and community partners.
- Excellent written and verbal communication skills.

- Self-motivated, organized, and comfortable managing multiple priorities.
- Familiarity with donor management tools, grant writing, or nonprofit fundraising platforms is a plus.
- Passion for community service and alignment with A Good Shepherd's mission and values.
- Must be at least 19 years of age.

Time Commitment

This is a flexible, volunteer leadership role. The time commitment will be discussed and mutually agreed upon based on the volunteer's availability and current organizational needs, with an estimated commitment of a few hours per week.

How to Apply

Interested candidates are invited to submit a brief statement of interest and relevant experience to:

Email: ags@agsh.org

Phone: (301) 355-9333

A Good Shepherd, Inc. welcomes volunteers of all backgrounds and treats every applicant with dignity, regardless of race, religion, gender, or national origin.